



Techstreet Enterprise

Getting a True Understanding of Standards Usage in the Industrial Services Industry

Use Case

Techstreet
Streamline your standards management

 **Clarivate**
Analytics

Customer profile

- Industry: Industrial Services
- Subscription activation year: 2015
- Number of users being supported: 2,000+
- Number of locations being supported: 28
- Key publishers being used: API, ASME, ASTM, SAE

Summary

What challenges did the customer face with standards?

This customer's previous online subscription provider did not offer usage reporting. As a result, they never had a true understanding of their usage or needs. As a leader in the inspection services industry, it's essential for them to access regulatory standards at any time.

Lessons learned

How did Techstreet Enterprise overcome these challenges?

We provide best-in-class usage reporting, completely meeting and exceeding their needs. With Techstreet Enterprise, their users can access required standards content wherever they are, whenever it's needed. They are also able to download content to as many devices as they want. This means they can access content even when they're not connected to the internet.

Techstreet made a point of demonstrating the platform for this customer in person. They saved over \$100,000 annually and signed a three-year contract with Techstreet.

To see how the power of Techstreet Enterprise can benefit your organization, visit techstreet.com/subscriptions

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IP 1701 006
01.2017
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