



Techstreet Enterprise

## **Saving money with standards usage reports in the oil & gas industry**

Use Case

**Techstreet**  
*Connecting the world to standards*

 **Clarivate**  
Analytics

## Customer profile

- Industry: Oil & Gas
- Subscription activation year: 2012
- Number of users being supported: 300
- Number of locations being supported: 76
- Key publishers being used: API, ASME, ASTM, AWS, BSI, DIN, IEC, ISO, SAE

## Summary

### What challenges did the customer face with standards?

Our contact at this company had used *Techstreet Enterprise* at a previous employer. He convinced his new employer to buy *Techstreet* when he switched companies. They needed an easier way to manage current standards documents and future updates, and deliver them to users.

## Lessons learned

### How did Techstreet Enterprise overcome these challenges?

The feature that this customer appreciates over all the others is *Techstreet's* partnership with them. We help them identify areas where they can save money with our usage reports. This has been key in securing their loyalty, especially given the current oil market.

To see how the power of *Techstreet Enterprise* can benefit your organization, visit [techstreet.com/subscriptions](http://techstreet.com/subscriptions)

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